



2nd Quarter 2017 Newsletter

Hello and welcome to the 2nd Quarter 2017 Newsletter... we're just about back on track with dates. This quarter is dedicated to a series of articles published this month in ***ProSales Magazine*** I wrote, focused on the next steps in the lean journey. A somewhat "easy" step is starting, the much harder steps come afterward.

ProSales article - key terms



First, a primer on lean terms that are referenced throughout the article series...

[Here Are Key Terms in Lean Management That You Need to Know](#)

Part 1

Part 1 covers how supervisors, managers, and owners can perform "gemba" walks (Japanese for "going to

the workplace") in order to observe what is happening and to solicit improvement ideas from the people who know the processes the best.

How to Make Lean Management Principles Stick



Part 2



Part 2 introduces two of Curtis Lumber stores/yards in upstate New York, where everyone has linked personal accountability and Lean.

How Curtis Lumber Embraced Lean Principles to Boost Its Operations

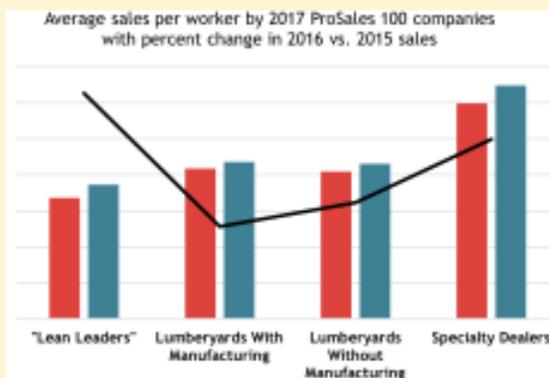
Part 3

Part 3 has examples of big (and small) changes that have occurred at Mathew Hall Lumber in St. Cloud, MN since 5S and Lean were introduced in 2014.

Using Lean Principles to Make Big Changes.



Part 4



And Part 4 acknowledges the many obstacles owners, managers, and supervisors face while implementing Lean, and several suggestions on how to overcome those obstacles.

[Four Obstacles to Crossing the Finish Line](#)

Upcoming Events

Here are my upcoming LBM-related events:

- * LBM Executive Roundtable - Wed-Fri, Sep 13-15, 2017 (Portsmouth, NH) - I will be a session moderator on 5S/Lean applications at LBM dealers (yards, distribution centers, and manufacturing facilities).
- * DMSi Users Conference - Mon-Thu, Sep 18-21, 2017 (Omaha, NE) - I will present a workshop on optimizing the physical layouts of LBM dealer yards/distribution centers using Agility software and 5S/Lean techniques.
- * LBM Executive Roundtable - Wed-Fri, Oct 4-6, 2017 (Charleston, SC) - I will be a session moderator on 5S/Lean applications at LBM dealers (yards, distribution centers, and manufacturing facilities).

Thank you for reading the articles, and if you are an attendee of one or more of these upcoming events, please let me know you're coming and we'll catch up.

Scott

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